Varun Biju

Head of Delivery

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Professional Summary

Head of Delivery with 6+ years running delivery in IT services and consulting, on fixed-fee and T&M projects with budgets up to ₹1 Crore. Has built AI into how the team works, with self-hosted open-source tools, workflow automation and MCP tools in every project manager's day.

Work Experience

Zethic Technologies — Bangalore, India

Head of Delivery — May 2026 – Present

- Took over delivery oversight from the founders: who works on what, escalations from PMs and clients, and advice to sales on where to push back in negotiations. That covers 7 project managers and a wider team of around 30, on 20+ client projects at a time.
- Changed PM hiring so the team is part of it. I shortlist resumes, our PMs take the first interview, I take the second, and the CEO and HR close. I also coach the PMs to run their projects end to end.
- Look after the open-source tools the team hosts itself, on Coolify and Docker.
- Maintain the AI tools the PMs use every day: Claude, ChatGPT and MCP connections.

Zethic Technologies — Bangalore, India

Senior Project Manager — May 2023 – Apr 2026

- Ran 2–3 long client projects myself across different sectors, covering sprint planning, scope, QA, releases and client communication, and delegated the rest to the project managers on the team.
- By the end of this role, the delivery team had worked with close to 50 clients and shipped 35+ projects, with around 10 of those clients on retainer.
- Built the time-tracking and resource-planning reports the founders needed before taking on any new project.
- Wrote down the PM process the team still uses. Set up PM hiring on my own: I wrote the resume filter and first-round questions, and ran those rounds before passing people to the CEO and HR.
- Towards the end, started moving the company onto self-hosted servers, which it still runs on: Coolify on Hetzner, with open-source tools like Plane and n8n replacing paid software.

Zethic Technologies — Bangalore, India

Project Manager — Apr 2022 – Apr 2023

- Reworked how we delivered projects so we could run 5+ at once, across app builds, product launches and integrations.
- Ran delivery on SABA Hospitality as its first PM, for a team that grew to eight developers and a QA engineer.

Deloitte USI — Bangalore, India

Associate Analyst — Aug 2020 – Apr 2022

- Managed 100+ change requests worth $25M in value.
- Caught financial discrepancies across the pipeline, which cut tracked variances by $350,000.
- Owned the financial reports that kept the pipeline ready for audit.
- Redesigned 5 operational reports and cut the time to generate them by 50%.
- Received two internal recognition awards.

Projects

plane-mcp-server

I use Plane for project management, and I built this so the team and I could manage it from Claude instead of clicking through the UI. You can create work items, manage cycles, update projects and make bulk changes from Claude Code or Claude Desktop. It works with any self-hosted Plane instance.

obsidian-mcp

I keep my personal notes in Obsidian. I built this local MCP server on top of the official CLI so I could manage them from Claude Desktop.

Certifications

Generative AI Leader Mar 2026
Google / Coursera

Google AI Specialization Mar 2026
Google / Coursera

Google Project Management: Specialization Apr 2024
Google / Coursera

Certified ScrumMaster® Jan 2022
Scrum Alliance, Inc.

Technical Skills

Delivery and Leadership	Delivery Management, Portfolio Management, PMO Design, Agile & Scrum, Risk Management, Stakeholder Management, Scope & Change Management, Budgeting & Margins, Resource Allocation, Vendor Management, Hiring & Coaching, Strategic Planning, Plane, Outline, TwentyCRM, Metabase, Appsmith, Penpot, Obsidian
AI and Automation	AI Workflow Automation, ChatGPT/Claude, MCP Servers, n8n, Paperclip, Typebot
Infrastructure and Tools	Self-hosted Infrastructure, Coolify, Docker, Authentik, Vaultwarden, Grafana, Uptime Kuma, Dozzle